

F. MORGAN TAYLOR III
20 CHESTNUT STREET
BROOKLINE, MASSACHUSETTS 02146

June 12, 1994

Dear Sir or Madam,

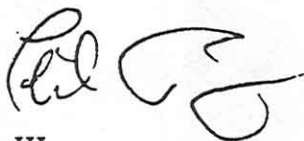
The Metanoia Fund, of which I am a trustee, supports organizations that are using agriculture to that enhance our vision of the interrelation of environmental and social challenges in New England, particularly in the region's metropolitan areas. The \$50,000 grant we gave Fair Foods has, dollar for dollar, already exceeded the impact of any of the programs we have funded to date.

A few years ago I opened business consultant Peter Senge's book *Fifth Discipline, the Art and Practice of the Learning Organization*. To my delight, I found that for the past ten years in his consulting work, he'd been using the word "metanoia" (meta: above and beyond, as in metaphysics; "noia" from the root "nous": of mind); the ancient Greek word for a fundamental shift in the way we understand things. Senge found it the most accurate term in Western Culture for what happens to us when we are part of a great team, working at a meaningful task. Fair Food is the first organization we funded that has done us the kind service of including us in the process that our funds are dedicated to promote.

There are other groups out there -- about a dozen of them -- that are saving as much food from wholesalers that might otherwise be thrown away. Fair Foods, saving 5 million pounds of food a year, is among the larger operations, but there are one or two larger. Fair Foods is unique however in the community building it does as it diverts the rivers of food from the landfill and the sewage system. Whether it is salvaging construction materials and paint, or salvaging the energy and leadership of the city's youth, the city's unions, or the city's corporations, Fair Foods is using the food as a kind of magnet it naturally is. In doing so they are expanding at least my notion of how community development, economic self-sufficiency, and environmental restoration interrelate.

We are among those philanthropic endeavors that consider our work an investment. We are reluctant to sink scarce dollars into enterprises that do not work toward structural solutions. In an age when we tend to think of networks, and the phones, faxes and telemonitors that are going to enhance the power of our partnerships, the work of Fair Foods becomes all the more important as a network based on the exchange of the basics: food, folks and good faith.

Sincerely,



F. Morgan Taylor III
Metanoia Fund Trustee